

# ACHIEVERS II (formerly GREAT LEADERS)

Build your influence as a leader

While Achievers™ focuses on the most effective behaviors to build your individual skills, Achievers II targets the skills required to achieve great results through leading others. This seminar leverages your learning from Achievers™ and further expands upon the specific behaviors required to build your influence and drive impactful results. You will increase your ability to lead effectively by mastering the Basic Elements of a Leader's Life™, including goal setting, delegation, communication and stress management. Successfully mastering these elements will help you and your team elevate your commitment and performance to more effectively build your business. You will also **learn to navigate different personalities and develop strategies for working with the most difficult personality patterns** you encounter in both your professional and personal life.

## KEY LEARNINGS & TAKEAWAYS

- **Gain a deeper understanding** of the Achiever Model™ and your Bell Personality Profile results.
- **Learn to lead successfully** in the Basic Elements of a Leader's Life™.
- **Discover the three main responsibilities of a leader.**
- **Develop the skillset needed to lead others**, recognizing and working with their extreme behaviors.
- **Review and revise your action plan** to further your personal leadership development.



## » WHO SHOULD PARTICIPATE

- *Graduates of Bell Leadership's Achievers™ program (Achievers™ is a prerequisite)*
- *Senior leaders who want to improve employee engagement*
- *Leaders who want to continue working towards leadership mastery*
- *Individuals who want to lead/work more effectively with others*

### IMPORTANT NOTE:

*This course includes benchmarking the Bell Personality Profile (BPP), the powerful 360-degree assessment to measure changes since your last BPP results.*

*We encourage benchmarking if it has been at least six months since you last completed your profile.*